



Peplink US Summit

PCE Boot Camp 2018



Introduction

At the most basic level, Customer Satisfaction depends on the advice, installation, troubleshooting skills of **Peplink's Sales and Engineering Professionals**. The **Peplink Certification Exam** gives Partners and Resellers the tools needed to **address customer's questions and service issues** from pre-sales all the way to support calls for years to come.





Introduction - https://training.peplink.com/

The **PCE** is an "open-book" test that consists of a **pool of 130+ questions** that will test your knowledge of our **Products**, **Technologies**, and testing you on **how to deploy** the gear along with relevant **Troubleshooting information**.

Before taking the **PCE**, there's a **host of training materials** available to review and ensure that you've got the knowledge necessary to pass. You're free to use whatever resources available to you (*the site, the forum, etc*) during the exam.





Introduction

The PCE has two Certifications tracks available -



Technical Support Engineer Solution Consultant

Focus: Technical know-how

<u>Objectives</u>: To become proficient in providing

presales and post-sales technical support and

installation service



Sales Personnel Business Development

Focus: Product features and selling points
Objectives: To become proficient in devising

solutions and recommending products to customers





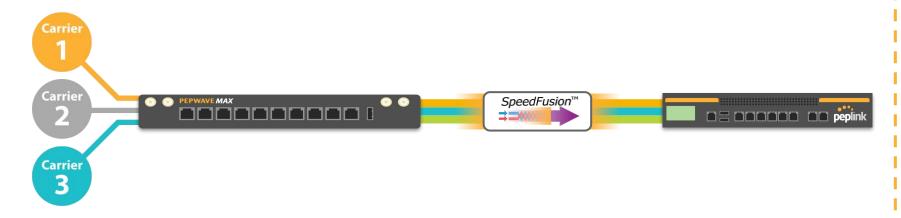
PCE Boot Camp 2018

Tech Concepts: SpeedFusion

Peplink's SD-WAN: SpeedFusion



Overview



- Patented technology, creating a single VPN across all WANs.
- Bandwidth from multiple WANs are bonded at the packet level.
 - 256-bit AES encrypted traffic utilizes all healthy WANs.
 - Aggregated speed, even for a single user or session.
 - Sessions persist, even when individual WAN links lose connection.

Peplink's SD-WAN: SpeedFusion



Overview

Peplink to Peplink VPN



- 2x SpeedFusion capable units (min)
 - Different models of Peplink/Pepwave devices can create different levels of PepVPN/SpeedFusion
- Public IP on at least 1x WAN connection
 - If the WAN is not a Static Public IP, register it with a supported **DDNS** service and we can create **SpeedFusion** to the WAN DDNS host name

Multiple Configuration Types







Point to Point

Star Full Mesh (Point to Multi-Point)

Multiple Deployment/Setup Methods









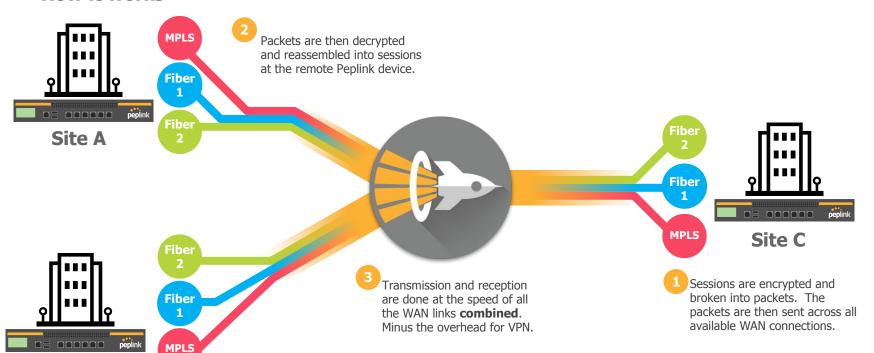
Zero-Touch

SpeedFusion

How it works

Site B





Peplink's SD-WAN: SpeedFusion



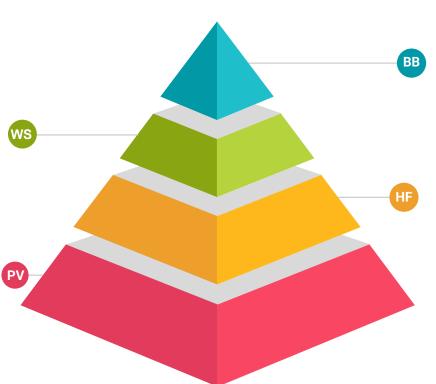
Core Technologies

WAN Smoothing

Use multiple WAN connections to create a single, jitter-free data stream.

PepVPN

Offers the benefits of IPsec, plus a variety of performance and reliability features.



Bandwidth Bonding

Combine the speed and bandwidth of multiple WAN connections.

Hot Failover

Switch from one WAN connection to another while keeping your sessions intact.

SpeedFusion: Hot Failover





Verticals and applications that benefit from Hot Failover:



Small Offices

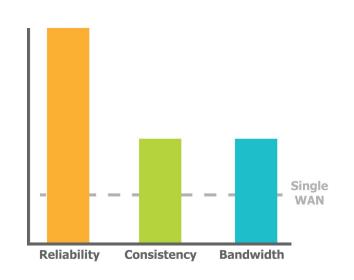


Enables you to change connections while keeping your session intact.

Long-Distance Ethernet



Retail Connectivity



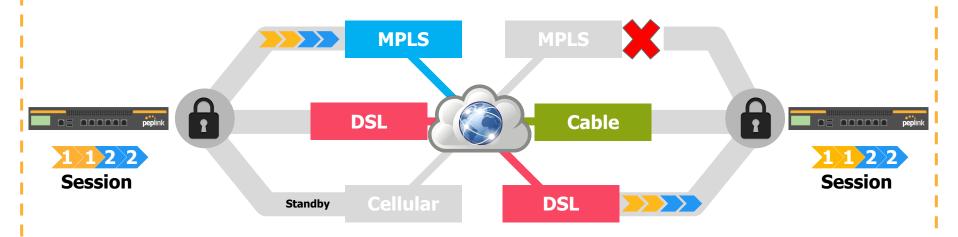
Useful for deployments where you need reliability while keeping costs down.

SpeedFusion: Hot Failover



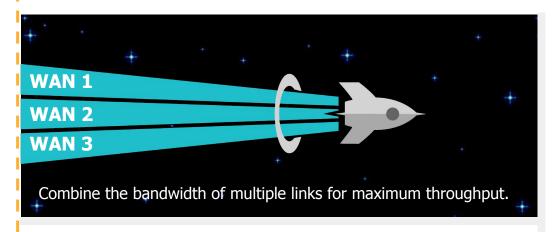
How it works

- Establishes a tunnel on **all active links**
- Only sends user traffic on one active link at a time
- If a link fails, the traffic is quickly routed through the second tunnel (sub-second)
- Applications can operate uninterrupted during handoff (*Hot Failover*)



SpeedFusion: Bandwidth Bonding





Verticals and applications that benefit from Bandwidth Bonding:



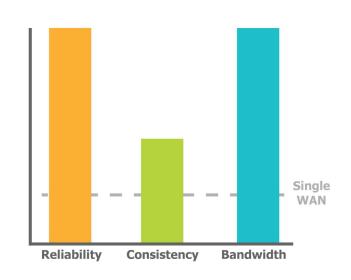
MPLS Alternative



Remote Surveillance



In-Vehicle Connectivity



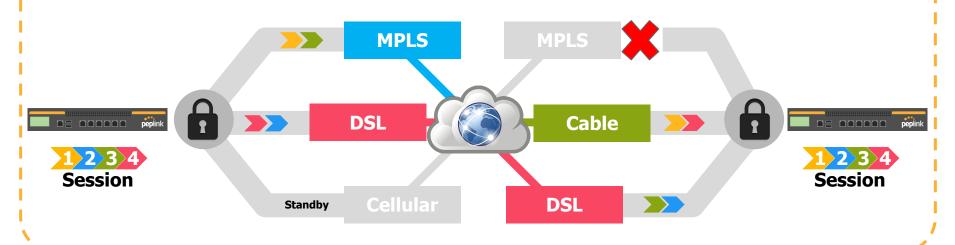
Useful for deployments where you need as much speed as you can get.

SpeedFusion: Bandwidth Bonding



How it works

- Establishes a tunnel on all active links
- Splits application traffic across all active connections
- Increased throughput is possible, certain link combinations are not realistic
- If a link fails, the traffic is quickly routed through the second tunnel (*sub-second*)
- Applications can operate uninterrupted during handoff (*Hot Failover*)



SpeedFusion: WAN Smoothing





WAN Smoothing uses bandwidth to cover rough spots in connectivity.

Verticals and applications that benefit from WAN Smoothing:



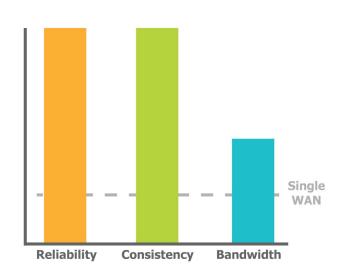
VoIP





Videoconferencing





Useful for deployments where improving consistency is more important than improving bandwidth.

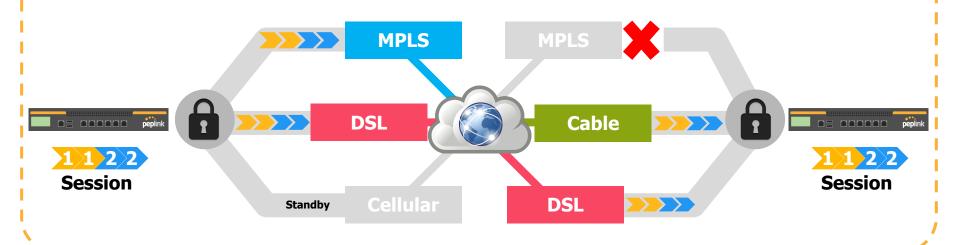
SpeedFusion: WAN Smoothing



How it works

- Establishes a tunnel on all active links
- Sends redundant copies of traffic to each active connection
- The copy that arrives first is used

- If a link fails, the redundant copy is automatically used – ZERO interruption or delay
- Smoothing optimizes traffic for more stable latency (jitter), less packet loss





Tech Concepts - SpeedFusion Features

When using PepVPN behind a firewall, one needs to open the incoming ports of:

TCP 32015

B UDP 4500

TCP and UDP 4500

TCP port 4500 and UDP port 32015

TCP port 32015 and UDP port 4500 or according to either Data port "default" or "custom" settings.



Tech Concepts - SpeedFusion Features

When using PepVPN behind a firewall, one needs to open the incoming ports of:

TCP 32015

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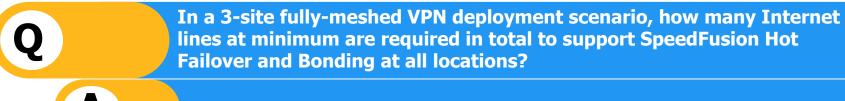
TCP and UDP 4500

TCP port 4500 and UDP port 32015

TCP port 32015 and UDP port 4500 or according to either Data port "default" or "custom" settings.



Tech Concepts - SpeedFusion Features



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Tech Concepts - SpeedFusion Features

In a 3-site fully-meshed VPN deployment scenario, how many Internet lines at minimum are required in total to support SpeedFusion Hot Failover and Bonding at all locations? B 5



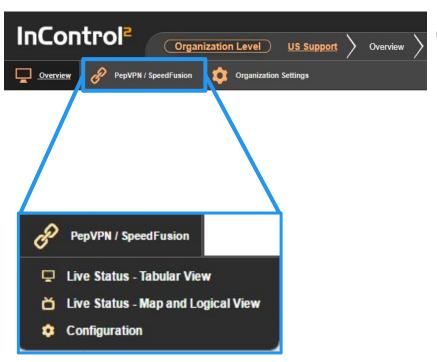


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Tech Concepts: SpeedFusion configuration options

InControl 2 - Zero Touch Configuration





Create and **Monitor SpeedFusion** VPNs

- Create SpeedFusion between multiple Groups, multiple Orgs or a non IC2 managed Peplink!
- Supports all SpeedFusion deployments
 - Full Mesh
 - Hub-and-Spoke
 - Point-to-Point
- Supports all Advanced SpeedFusion Features

InControl 2



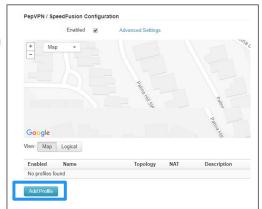
Organization or **Group** Level:

- 1. PepVPN/SpeedFusion
 - a. Configuration
- 2. Add Profile

1)

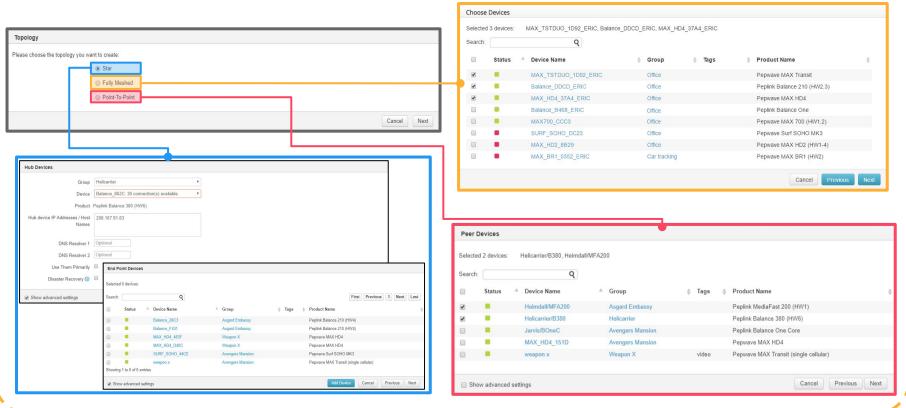


2)



InControl 2





New Feature: InControl 2 - Disaster Recovery



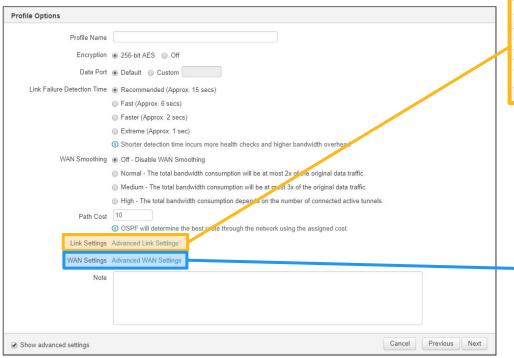
- Creates a second, lower-priority set of PepVPN tunnels between each endpoint and the secondary hub.
 - Each endpoint will be required to use two PepVPN licenses
 - Allows for routing around bad connections to ensure up-time

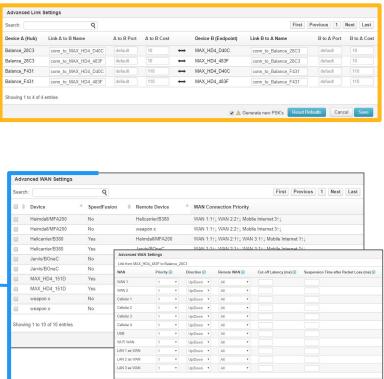
Group	Asgard Embassy	•
Device	Balance_28C3: 2 connection(s) available	v
Product	Peplink Balance 210 (HW4)	
Hub device IP Addresses / Host Names	208.107.91.83	
DNS Resolver 1	Optional	
DNS Resolver 2	Optional	
Use Them Primarily		
Disaster Recovery ①	€	
Group	Asgard Embassy	*
Slave Device	Balance_F431: 2 connection(s) available	*
Hub device IP Addresses / Host Names	208.107.91.83	
DNS Resolver 1	Optional	
DNS Resolver 1 DNS Resolver 2	Optional Optional	

InControl 2: SpeedFusion Configuration peplink



Profile options





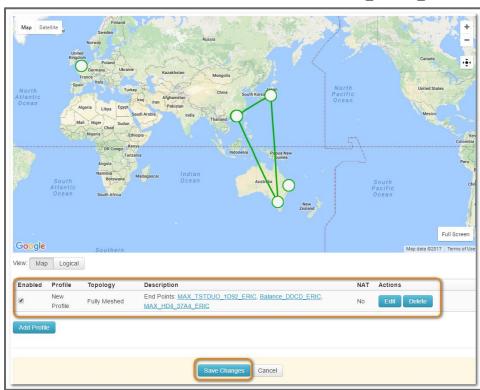
Show advanced settings

InControl 2: PepVPN/SpeedFusion



Complete Profile and Save

Save Changes to apply the **SpeedFusion** Profile to your **Peplink** devices.

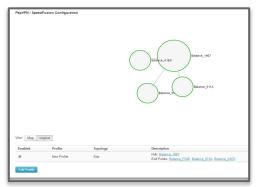


InControl 2: PepVPN/SpeedFusion



View Status

GPS

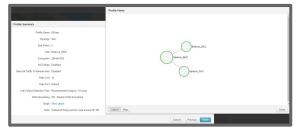


OR

Logical



• New: viewable in the SpeedFusion Profile screen







Local UI and initial settings

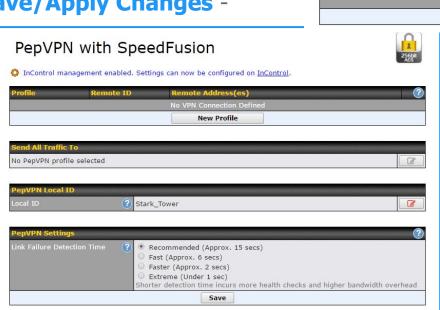
PepVPN with SpeedFusion

Balance-011A

Local ID



 Assign Local ID for unit and Save/Apply Changes -



2) Choose **New Profile** -

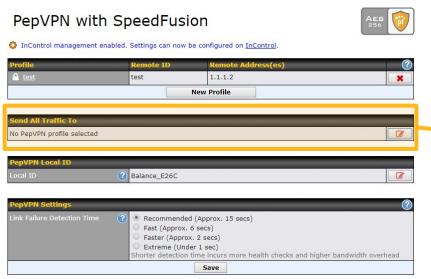
unit by this "Local ID", in addition to the serial number.

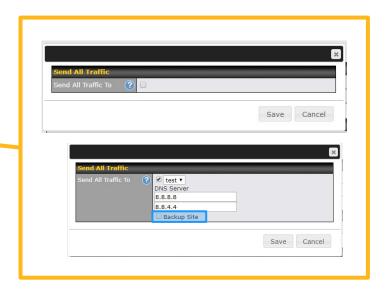
Save

Please define a local ID before using the PepVPN. Remote units can identify this



Local UI and initial settings





- This feature allows you to redirect all traffic to a specified PepVPN connection.
 - <u>Backup Site</u>: Designate a **backup SpeedFusion** profile that takes over should the main **PepVPN** connection fail.



Local UI and initial settings



<u>Link Failure Detection Time</u> **PepVPN** can detect routing failures on the path between two sites over each WAN connection. **Failed WAN connections aren't used**.

• Health check packets are sent to the remote unit to detect any failure. The more frequent checks it sends, the shorter detection time, but the higher bandwidth overhead will be consumed.

Handshake Port (hidden under right Help icon): Changes the initial Port that SpeedFusion begins on.

Default: TCP 32015

<u>Backward Compatibility</u> (hidden under right Help icon): Restrict the firmware version for PepVPN connections to comply with the PCI DSS requirement.

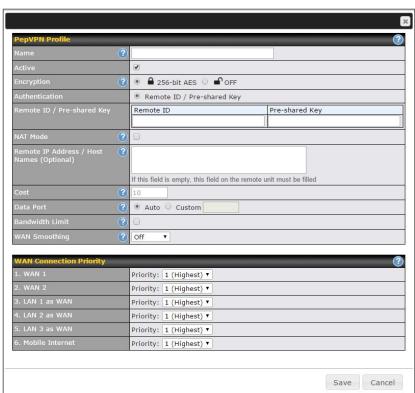
peplink

Local UI and initial settings

Configure each **SpeedFusion** peer -

- Name the Profile This identifies the VPN
- Enter the Remote ID of the remote Peplink
 Balance unit.
 - The **Remote ID** is the **Local ID** of the other Peer unit
- Enter the WAN IP/DDNS Host Name of the Remote peer.
- Save and Apply Changes

Note - In **WAN Connection Priority**, if you select all **WAN** connections as the same priority, the **SpeedFusion** VPN traffic will be bonded across all connections equally.





Tech Concepts - SpeedFusion Features

Which is a possible misstep/problem that prevents SpeedFusion from establishing?

Not having the same amount of WAN connections on either end of SpeedFusion.

Same WAN subnet on either end of SpeedFusion

Same LAN subnet on either end of SpeedFusion

Not having the same model of Peplink on either end of SpeedFusion.

None of the above



Tech Concepts - SpeedFusion Features

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Same LAN subnet on either end of SpeedFusion

Not having the same model of Peplink on either end of SpeedFusion.

None of the above



Tech Concepts - SpeedFusion: SD-WAN

Which parameter does not affect SpeedFusion bonding efficiency?

A Link Latency

B Link Packet Loss

Number of LAN Clients

Buffer Bloat from ISP



Tech Concepts - SpeedFusion: SD-WAN

Which parameter does not affect SpeedFusion bonding efficiency? **Link Latency Link Packet Loss Number of LAN Clients Buffer Bloat from ISP**



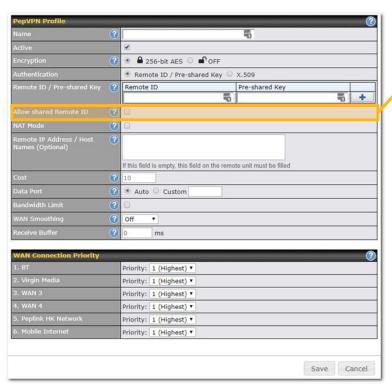


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Tech Concepts: SpeedFusion configuration options - Profile Advanced Settings 1



Advanced Settings 1



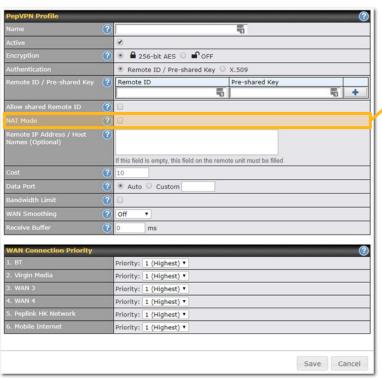
Allow Shared Remote ID

- NAT mode
- Cost
- Data Port
- Bandwidth Limit
- WAN Smoothing
- Receive Buffer

This option allows you to add several **Remote Id's** to the same **Speedfusion** profile. Instead of setting up a new **PepVPN** profile every time a new location is added you just add a **Remote ID** of the **Peplink** router in the new location.

peplink

Advanced Settings 1



- Allow Shared Remote ID
- NAT mode
- Cost
- Data Port
- Bandwidth Limit
- WAN Smoothing
- Receive Buffer

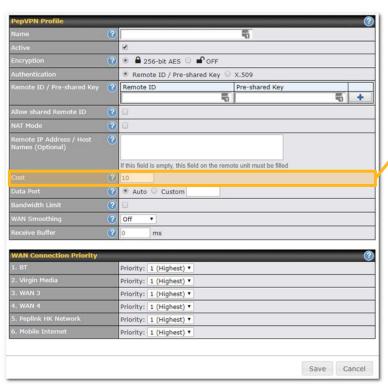
Used when the subnets in several sites are identical in normal circumstances, this causes a IP route conflict.

With NAT Mode, the remote VPN peer gets assigned an IP address from the local DHCP server. All the remote side traffic via this VPN gets NATed using the assigned IP address.

When NAT mode is enabled the individual clients on the remote site will stay invisible to the main site.



Advanced Settings 1



- Allow Shared Remote ID
- NAT mode

Cost

- Data Port
- Bandwidth Limit
- WAN Smoothing
- Receive Buffer

Useful if you want to send certain traffic over a different route.

The **higher** the cost, the **less preferable** the route (ie traffic will choose the path with the **lowest cost**.)

Advanced Settings 1





Speedfusion 1 x2 Cost: Default (10)

SITE B

PEPWAVE MAX

WAN 1 + 2 192.168.20.0/24 Virtual network: 172.16.20.0/24 Speedfusion 2 x2 Cost: Default (10)

SITE A

SITE C



WAN 1 + 2 192.168.20.0/24

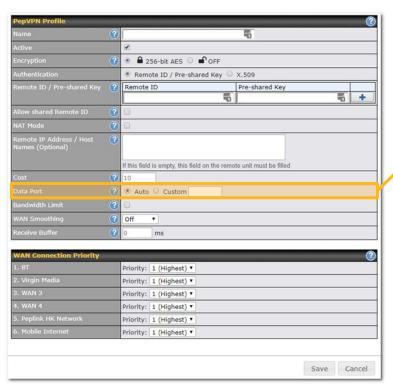
Speedfusion 1 x2

Cost: 30

Virtual network: 172.16.21.0/24



Advanced Settings 1



- Allow Shared Remote ID
- NAT mode
- Cost

Data Port

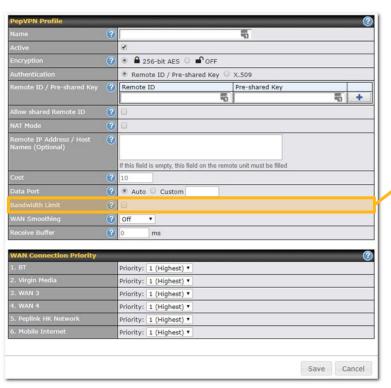
- Bandwidth Limit
- WAN Smoothing
- Receive Buffer

By default, **UDP port 4500** will be used. **Port 32015** will be used if **port 4500** is unavailable.

You can use custom port number if the **Custom** option is selected, an outgoing port number range from 1 to 65535.



Advanced Settings 1

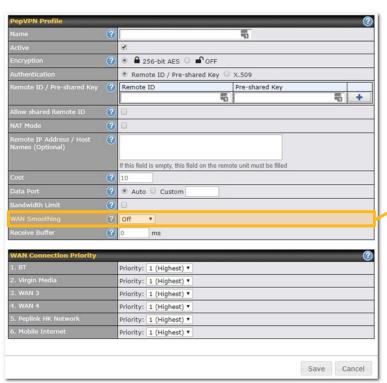


- Allow Shared Remote ID
- NAT mode
- Cost
- Data Port
 - Bandwidth Limit
- WAN Smoothing
- Receive Buffer

Define maximum **download** and **upload** speed to each individual peer.



Advanced Settings 1

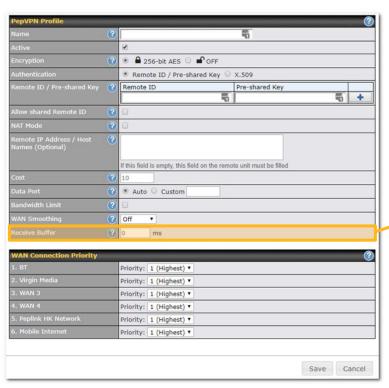


- Allow Shared Remote ID
- NAT mode
- Cost
- Data Port
- Bandwidth Limit
- WAN Smoothing
- Receive Buffer

WAN Smoothing will attempt to assign traffic to the **WAN** with the lowest latency. Instead of using 1 packet it will send packets over 2 or more WAN connections and only the packets that arrive first will be used (other packets get discarded)

peplink

Advanced Settings 1



- Allow Shared Remote ID
- NAT mode
- Cost
- Data Port
- Bandwidth Limit
- WAN Smoothing

Receive Buffer

Developed for video streaming, the **Receive Buffer** can help reduce **out-of-order** packets and minimize **jitter**, but will introduce **extra latency** to the tunnel. Default is **0 ms**, which disables the buffer, and maximum buffer size is **2000 ms**.

Note - Do not enable on **VOIP** or **TCP traffic** because it is sensitive to latency.





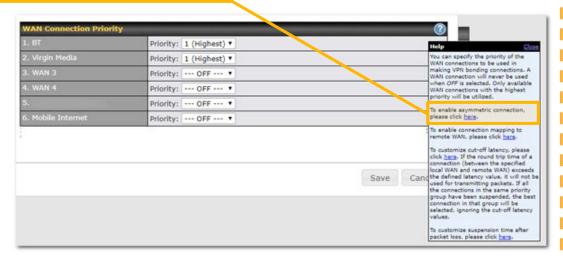
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Tech Concepts: SpeedFusion configuration options - WAN Connections Advanced Settings 1



Choose SpeedFusion profile > WAN Connection Priority > Help Icon

- Asymmetric Connections
- Connection Mapping
- Cut-off Latency
- Customize suspension time



• The **Asymmetric Connections** feature gives you the ability to designate a specific **WAN** for **upload** or **download** use only. It's especially useful for WAN connections (ex. - ADSL) that don't perform well on the upload.



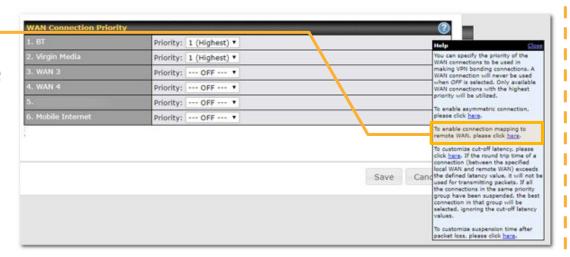
Choose SpeedFusion profile > WAN Connection Priority > Help Icon

	Priority	Direction	Connect to Remote	Cut-off Latency (ms)	Suspension Time after Packet Loss (ms)
	1 (Highest)	Up/Down ▼	All •		
	1 (Highest) *	Up/Down ▼	All *		
	OFF *				
	OFF *				
	OFF *				
6. Mobile Internet	OFF *				



Choose SpeedFusion profile > WAN Connection Priority > Help Icon

- Asymmetric Connections
- Connection Mapping
- Cut-off Latency
- Customize suspension time



- Connection Mapping allows you to force a specific WAN connection to one of the remote WANs, ie Only connect to the WAN you selected. This can be a single WAN but you can also select MULTIPLE wan connections.
 - Useful when the Point-to-Point performance of the local WAN aren't doing well to all of the remote WANs, but works well when connecting to a specific remote WAN.



Choose SpeedFusion profile > WAN Connection Priority > Help Icon

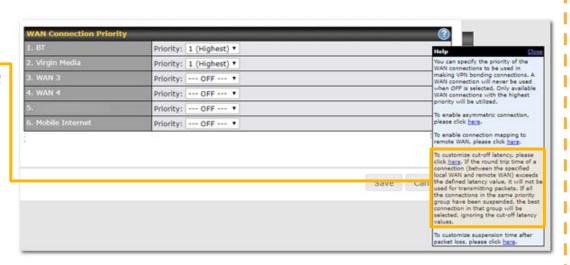
	Priority	Direction	Connect to Remote	Cut-off Latency (ms)	Suspension Time after Packet Loss (ms)
	1 (Highest) *	Up/Down *	All •		
2. Virgin Media	1 (Highest) *	Up/Down *	All 🔻		
3. WAN 3	OFF *		-		
4. WAN 4	OFF *				
5. Peplink HK Network	OFF *				
6. Mobile Internet	OFF *				

NEW: Connection Mapping to Remote WANs supports multiple WANs selection for more flexibility since firmware 7.1.



Choose SpeedFusion profile > WAN Connection Priority > Help Icon

- Asymmetric Connections
- Connection Mapping
- Cut-off Latency
- Customize suspension time



Assign a **Latency threshold** (ex. - 1000ms) to a **WAN** and if it gets exceeded, any **PepVPN/SpeedFusion** tunnels using that WAN are suspended until Latency drops below that threshold.

When a tunnel is suspended, **Health Check**s still run and latency gets tested again when a **Health Check** packet is replied from the remote side. Once the latency drops below the defined threshold, the tunnel will become active again and start to transmit.



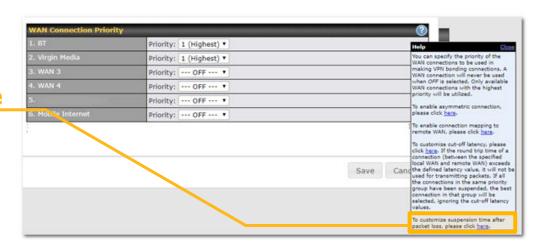
Choose SpeedFusion profile > WAN Connection Priority > Help Icon

	Priority	Direction	Connect Remote	to	Cut-off Latency (ms)	Suspension Time after Packet Loss (ms)
	1 (Highest) *	Up/Down ▼	All	•		
	1 (Highest) *	Up/Down *	All	•		
3. WAN 3	OFF *					
4. WAN 4	OFF *					
	OFF *					
	OFF *					



Choose SpeedFusion profile > WAN Connection Priority > Help Icon

- Asymmetric Connections
- Connection Mapping
- Cut-off Latency
- Customize suspension time



If the tunnel using this WAN has packet loss, the tunnel will be suspended for the additional defined timeframe (in ms) to avoid link flapping. Do not set this too high, keep it as small as you can, usually the minimum should be the Round Trip Time(RTT).

Cut-off latency and Packet loss pull back time only affect transmit direction, if you want them to have effect on both directions configure these advanced settings on both sites of the tunnel.



Choose SpeedFusion profile > WAN Connection Priority > Help Icon

	Priority	Direction		Connect to Remote	Cut-off Latency (ms)	Suspension Time after Packet Loss (ms)
	1 (Highest) *	Up/Down	3	All •		
	1 (Highest) *	Up/Down	•	All •		
3. WAN 3	OFF *		Ī			
4. WAN 4	OFF *					
	OFF *					
6. Mobile Internet	OFF *		Ī			

Some incompatible options are disabled. To enable them, please make sure this profile is not being used by "Outbound Policy Rules", "DNS Proxy Settings", "Send All Traffic To" and "Bonjour Forwarding.





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Tech Concepts: SpeedFusion configuration options - WAN Connections Advanced Settings 2

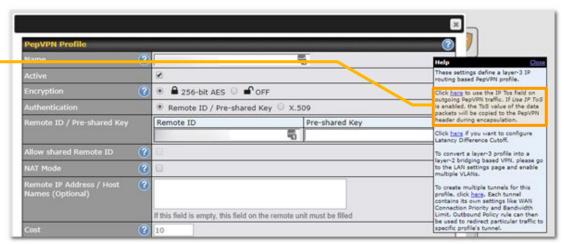
SpeedFusion: IP ToS Field



HELP section(question mark icon) next to **PepVPN Profile** in **SpeedFusion** profile

IP ToS field

- Latency Difference Cutoff
- Multiple tunnels between 2 sites



When enabled, the **ToS** (type of service) value of the data packets gets copied to the **PepVPN** header during encapsulation.

- A rarely used feature and not needed in most deployments. This can be used (for example) when using VOIP and PC is in a network and still have VOIP traffic prioritized over Speedfusion.
- If using non-Peplink gateways that are configured with QoS, the setting won't be stripped of when re-packaged into the SpeedFusion tunnel.

SpeedFusion: Latency Difference Cutoff



specific profile's tunnel.

HELP section(question mark icon) next to PepVPN Profile in SpeedFusion profile

- IP ToS field epVPN Profile **Latency Difference** These settings define a layer-3 IP routing based PepVPN profile. ® \$256-bit AES □ \$ OFF Click here to use the IP Tos field on outgoing PegVPN traffic, If Use IP ToS Cutoff is enabled, the ToS value of the data Remote ID / Pre-shared Key X.509 packets will be copied to the PepVPN header during encapsulation. Multiple tunnels between Click here if you want to configure Latency Difference Cutoff. llow shared Remote ID To convert a layer-3 profile into a 2 sites layer-2 bridging based VPN, please go NAT Mode to the LAN settings page and enable nultiple VLANs. ternote IP Address / Host To create multiple tunnels for this (ames (Optional) profile, click here. Each tunnel contains its own settings like WAN Connection Priority and Bandwidth If this field is empty, this field on the remote unit must be filled Limit. Outbound Policy rule can then be used to redirect particular traffic to
 - Traffic will be stopped for links that exceed the specified millisecond value with respect to the lowest latency link.

Ex: If the Lowest latency is 100ms, a value of 500ms means links with latency 600ms or more will not be used)

SpeedFusion: Multiple tunnels



HELP section(question mark icon) next to **PepVPN Profile** in **SpeedFusion** profile

- IP ToS field
- Latency Difference Cutoff
- Multiple tunnels between 2 sites



• This feature is new since Firmware 7.x, also referred to as Outbound Policies within Speedfusion which allows you to create multiple VPN tunnels between 2 sites, each with its own Profile.

SpeedFusion: Multiple Tunnels



HELP section(question mark icon) next to PepVPN Profile in SpeedFusion profile

Create up to **5** SpeedFusion sub-tunnels from your Peplink router to the same remote location, each with different profiles.

- 1. assign different WAN connections
- 2. select different priorities
- 3. enable or disable WAN Smoothing
- 4. set a Bandwidth limit for each tunnel

Use Outbound Policy to create different rules for traffic to select the most appropriate destination.



SpeedFusion: Multiple Tunnels



HELP section(question mark icon) next to **PepVPN Profile** in **SpeedFusion** profile

Tunnel Options					
Local / Remote Tunnel ID	3				
Tunnel Name	VIDEO				
Data Port	Auto Custom				
Bandwidth Limit	0				
WAN Smoothing	Normal ▼				
Receive Buffer	0 ms				
Latency Difference Cutoff	500 ms				
WAN Connection Priority	2				
1. BT	Priority: 1 (Highest) ▼				
2. Virgin Media	Priority: 1 (Highest) ▼				
3. WAN 3	Priority: 1 (Highest) ▼				
4. WAN 4	Priority: 1 (Highest) ▼				
5. Peplink HK Network	Priority: 1 (Highest) ▼				
6. Mobile Internet	Priority: 1 (Highest) ▼				

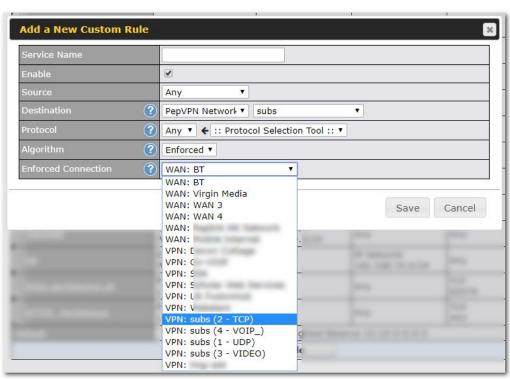
When this option is enabled a tab is created for each "*sub-profile*".

These **sub-profiles** can then be selected when creating **Outbound policies.**

SpeedFusion: Multiple Tunnels



Advanced Settings



This is a screenshot from Outbound Policy; when adding a new policy the **sub-profile** can be selected as a destination.

This allows you for example to send print traffic over your slowest links, VIDEO and VOIP over the links with least latency, or enable some settings specific for that traffic on 1 of the profiles. This is **Quality of Service** over **Speedfusion**

SpeedFusion: NAT versions

Virtual Network Mapping (NAT Mode v2)



Virtual Network Mappi	ing				(
One-to-One NAT	?	ocal Network	Ţ,	Virtual Network	
			•		+
Many-to-One NAT	? [I	ocal Network		Virtual IP Address	
					+

This is a new feature that is available in Firmware 7.1.0. You can find this in **Network** > **LAN** when selecting the question mark next to Static Route Settings and will eventually replace the Nat Mode discussed earlier

Many-to-One NAT

Similar to the existing NAT mode
The remote unit VPN will be assigned
with an IP address from the local
DHCP server. All the remote side
traffic via this VPN will go through
Network Address Translation (NAT)
using the assigned IP address.

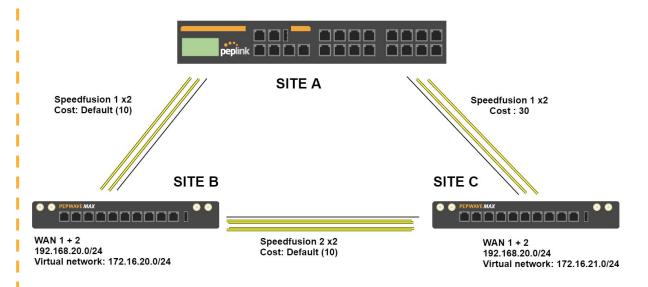
One-to-One NAT

The subnet is replaced by a virtual network

SpeedFusion: NAT versions

Virtual Network Mapping





The subnet is replaced by a virtual network, when that is set it will replace the OSPF routing for all remote connections! Site A will only see Site B and C virtual network address.

The router address has been changed as well and clients can be reached by their virtual network address; the peplink in each site will do the translation.

Regular NAT creates a client server situation (clients on 1 site can NOT be reached unless, unless you assign a specific port for each device), whereas with One-to-One NAT this does not seem to affect the behaviour. Each clients ip address will keep the host id, while its network id is replaced.



View status from Dashboard

PepVPN with SpeedFusion		Status
Balance-011A-192C-2866-011A	Established	
Balance-A1E0-1824-6710-A1E0	Established	
Balance-F54E-1824-664A-F54E	Established	

SpeedFusion: Recommendations







- Use WAN connections from different ISPs
 - Mixing carriers eliminates possible bottlenecks, failures and helps ensure uptime
- Use WAN with similar bandwidth profiles
 - Latency Difference <150 ms
 - Latency <800ms for each WAN link
 - Using connections of similar speed and latencies helps ensure optimal performance.



Tech Concepts - SpeedFusion Features

Q

For branches having the same LAN network, we should allow them to configure a ""virtual"" network range, which then map this virtual network to the local network that is having conflict. So HQ site will only see the virtual network, and the conflict network will be hidden from HQ. Which of the features best described above statement? (Choose One)

Virtual Network Mapping

SpeedFusion NAT Mode

NAT Mapping

Port Forwarding

Recommend to change the branches LAN subnet to avoid overlapping



Tech Concepts - SpeedFusion Features

Q

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A

Virtual Network Mapping

В

SpeedFusion NAT Mode

C

NAT Mapping

D

Port Forwarding

B

Recommend to change the branches LAN subnet to avoid overlapping



Tech Concepts - InControl 2

~~	

When would you need to enable WAN Smoothing? (Choose two)

- WAN Smoothing should be enabled when you establish SpeedFusion tunnel.
- Users complain the speed is slow
- Jitter when you do video streaming
- One way audio for VOIP but no packet loss found
- Jitter on your VOIP call
- Intermittently when access the e-mail server in HQ.



Tech Concepts - InControl 2

When would you need to enable <u>WAN Smoothing</u>? (Choose two)

- WAN Smoothing should be enabled when you establish SpeedFusion tunnel.
- Users complain the speed is slow
- Jitter when you do video streaming
 - One way audio for VOIP but no packet loss found
- Jitter on your VOIP call
 - Intermittently when access the e-mail server in HQ.





PCE Boot Camp 2018

Tech Concepts: SpeedFusion - SD-WAN

What is Software-Defined WAN?



SD-WAN Overview

- A revolutionary way to simplify branch office networking and assure optimal application performance by using centrally controlled and managed WAN virtualization.
- Unlike traditional WANs, SD-WAN delivers increased network agility and cost reduction, abstracting the network hardware from the applications that use the network.

SD-WAN Operating Requirements (Gartner, 2015)

- 1) SD-WAN solutions provide a lightweight replacement for traditional WAN routers, and are agnostic to WAN transport technologies (that is, they support MPLS, Internet, Long Term Evolution [LTE], etc.).
- 2) Based on business and/or application policies, SD-WAN solutions allow for load sharing of traffic across multiple WAN connections in an efficient and dynamic fashion.
- 3) SD-WAN solutions dramatically simplify the complexity associated with management, configuration and orchestration of WANs.
- 4) SD-WAN solutions must provide secure VPNs, and have the ability to integrate additional network services and offload Internet-destined traffic closer to the edge of the network.

-Munch, Slaymaker, Lerner, Rickard. "Market Guide for Software-Defined WAN", Gartner, Dec 2015

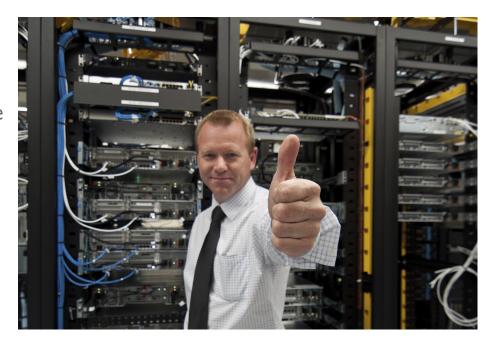
Why adopt SD-WAN Terminology?

peplink

SD-WAN overview

- By Gartner's definition, Peplink has been providing SD-WAN solutions for almost a decade!
- SD-WAN is the first standard industry-wide term that neatly describes our technology and product capabilities.
- Using this term can simplify product descriptions to end users.
- This term is useful for avoiding confusion with traditional (server) load balancing products.

Note: SD-WAN does not replace any existing Peplink terms.

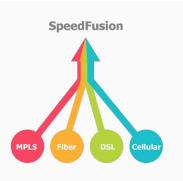


How SD-WAN Fits With Peplink?



WAN Virtualization

Peplink routers enable you to build one logical WAN connection using multiple technologies (e.g. xDSL, MPLS, cellular, fiber)



Secure VPN

Using SpeedFusion VPN technology, branch offices gain secure, local network access to cloud resources



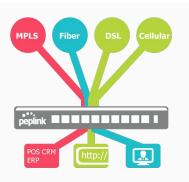
Centrally Managed

Using InControl 2, network administrators gain full control over their networks using a single interface.



Intelligently Managed

Peplink routers actively monitor WAN quality and makes intelligent decisions to direct application traffic flow.





Tech Concepts - SpeedFusion: SD-WAN

Q

Please select the correct statement that explain the SD-WAN feature: Secure VPN.

- A
- Peplink routers enable you to build one logical WAN connection using multiple technologies (e.g. xDSL, MPLS, cellular, fiber)
- В
- Using InControl 2, network administrators gain full control over their networks using a single interface
- C
- Using SpeedFusion VPN technology, branch offices gain secure, local network access to cloud resources

D



Tech Concepts - SpeedFusion: SD-WAN

Q

Please select the correct statement that explain the SD-WAN feature: Secure VPN.

A

Peplink routers enable you to build one logical WAN connection using multiple technologies (e.g. xDSL, MPLS, cellular, fiber)

В

Using InControl 2, network administrators gain full control over their networks using a single interface

C

Using SpeedFusion VPN technology, branch offices gain secure, local network access to cloud resources

D



Tech Concepts - SpeedFusion: SD-WAN

Please select the correct statement that explain the SD-WAN feature: WAN Virtualization.

A

Peplink routers enable you to build one logical WAN connection using multiple technologies (e.g. xDSL, MPLS, cellular, fiber)

В

Using InControl 2, network administrators gain full control over their networks using a single interface

C

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D



Tech Concepts - SpeedFusion: SD-WAN

Q

Please select the correct statement that explain the SD-WAN feature: WAN Virtualization.

A

Peplink routers enable you to build one logical WAN connection using multiple technologies (e.g. xDSL, MPLS, cellular, fiber)

B

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C

Using SpeedFusion VPN technology, branch offices gain secure, local network access to cloud resources

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Tech Concepts - SpeedFusion: SD-WAN

Please select the correct statement that explain the SD-WAN feature:

<u>Intelligently Managed.</u>

A

Peplink routers enable you to build one logical WAN connection using multiple technologies (e.g. xDSL, MPLS, cellular, fiber)

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PCE Boot Camp 2018

Tech Concepts: InControl 2

InControl 2

Introduction and Overview

InControl 2 is our **Cloud-based** device management, monitoring, and reporting tool used with **Peplink/Pepwave** devices.

With **InControl 2**, you'll get advanced **administration** tools, unprecedented device **visibility**, and comprehensive **reporting** in an easy to manage package.

With both **Public and Private** versions available, as well as a **Smart Device Companion App, IC2** is flexible and robust enough to keep eyes on your deployment.





InControl 2: Features



GPS Fleet Tracking

Peplink's MAX Mobile units can report back fleet information to InControl 2 in an easy to review package

- Embedded Cellular MAX
 Mobile units compatible
- Customizable to save Data Usage
- Downloadable for use in 3rd party apps
- NMEA or GPX format



Zero Touch Configuration

InControl 2 has a number of cloud based configuration options to make your network setup quick and easy.

- Bulk Configurator
- Template option
- Firewall/Outbound Policy
- Captive Portal
- SpeedFusion



Comprehensive Reporting

InControl 2's suite of Reporting options give you the tools you need to know what's going on in your network.

- Bandwidth usage
- Client Usage
- Real-Time and Historical
- See all Devices in easy to read dashboard



Plus a lot more!

- Firmware Management
- Warranty Monitoring and renewal
- Configurable and Granular email alert/notifications
- Ad Delivery Server
- Get information from Smart DeviceCompanion App

InControl 2

Companion App

Monitor and manage your Peplink/Pepwave network from anywhere with the **InControl mobile app**. Anywhere you go, you can now check the health of your entire network on your mobile device.

- Save your most commonly accessed groups across all organizations on the favorite screen.
- Check the connection status of any device, the clients they are connected to, and all activity affecting the group.
- Remote Web Admin to directly access the UI of your Peplink unit
- **iOS ver available** currently, Android ver available soon









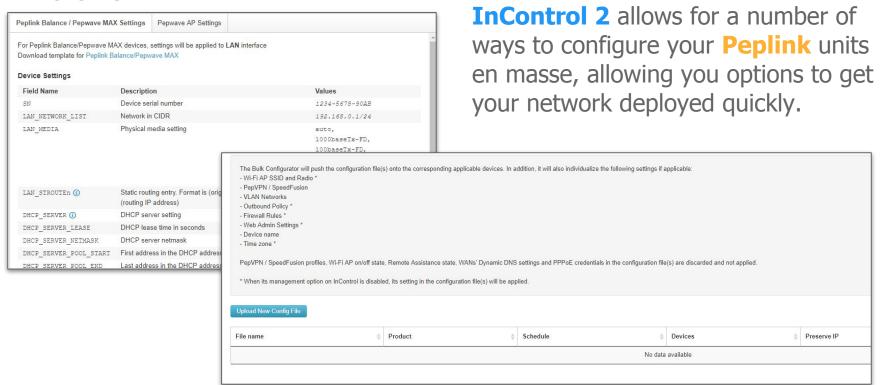
PCE Boot Camp 2018

Tech Concepts: InControl 2 - Zero Touch Configuration

InControl 2 - Zero Touch Config



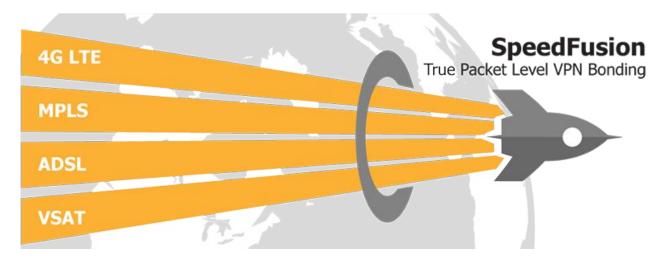
Overview



SpeedFusion Configuration

peplink

InControl 2 - Zero Touch Configuration



- Create SpeedFusion between multiple Groups, multiple Orgs or a non IC2 managed Peplink!
- Supports all SpeedFusion deployments
 - Full Mesh
 - Hub-and-Spoke
 - Point-to-Point
- Supports all Advanced SpeedFusion Features

InControl 2 - Zero Touch



Configurable options:









Bulk Configurator

Master config pushed to units

Device IP Settings

Template based config pushed to units

Firewall & Outbound Policy Config

Take Firewall and/or Outbound Policy from Master config and apply to units.

SpeedFusion / SD-WAN

Build a Profile in IC2 and apply to units in the field

InControl 2 - Bulk Configurator



Group Level > Settings > Bulk Configurator



Apply a "Master" config to multiple applicable **Peplink** devices in a **Group**.

Can selectively apply config via Tags

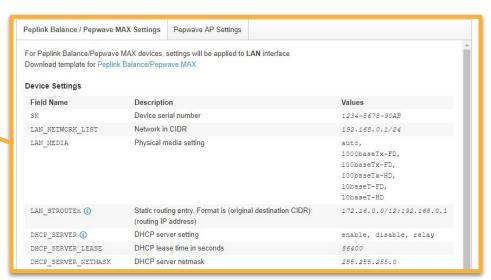






Group Level > Settings > Device IP Settings





Apply a "Master" config to multiple applicable **Peplink** devices in a **Group**.

Can selectively apply config via Tags

InControl 2 - Group Configuration

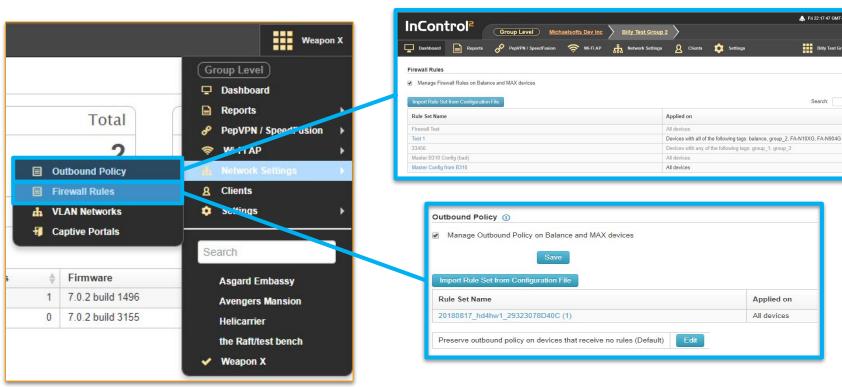


A Fri 22:17:47 GMT+0800

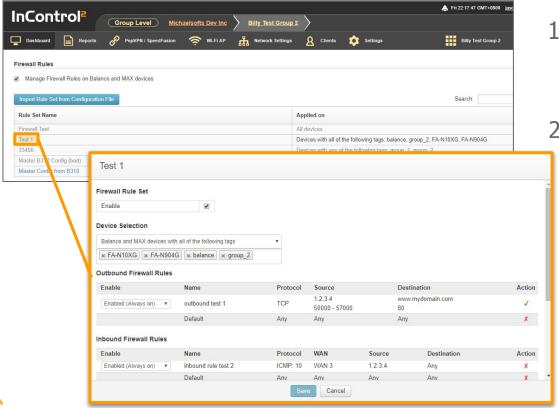
Billy Test Group 2

Search

Group Level > Network Settings > Firewall or Outbound Policy Rules



InControl 2 - Firewall

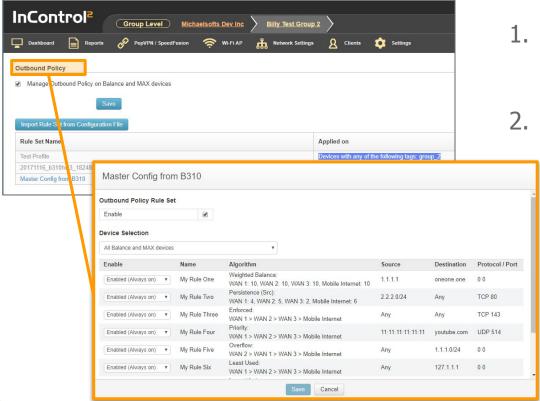




- Get your config from the Peplink UI and upload to InControl 2
- 2. **InControl 2** extracts the **Firewall config** and lets you apply it to other devices in the **Group!**

InControl 2 - Outbound Policy





- Get your config from the Peplink UI and upload to InControl 2
- 2. **InControl 2** extracts the **Outbound Policy config** and lets you apply it to other devices in the **Group**!





PCE Boot Camp 2018

Tech Concepts: InControl 2 - Low Data Usage Mode

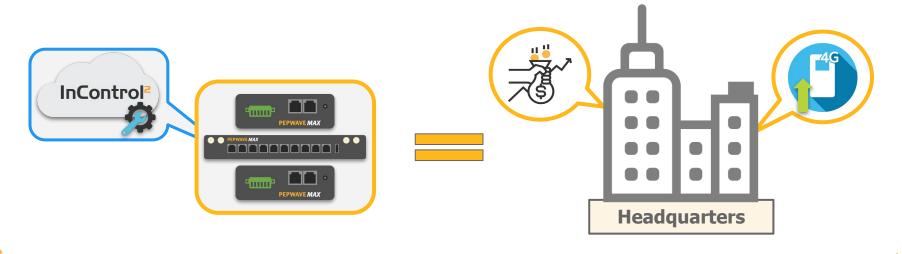
InControl2 -Low Data Usage Mode **peplink**



Overview

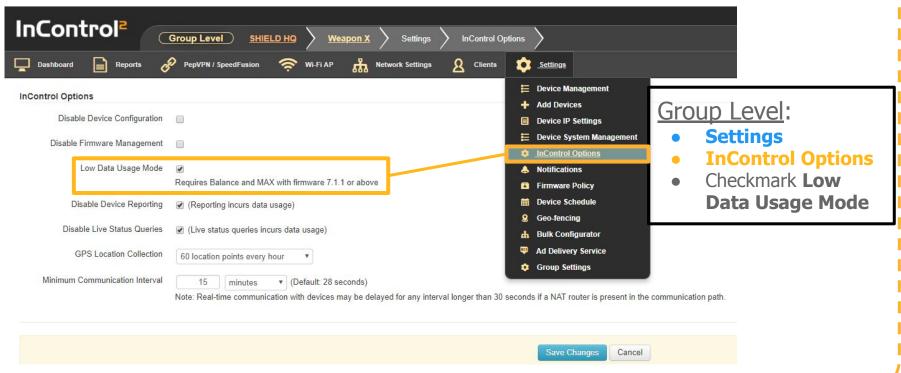
InControl 2 allows you to adjust how much data it uses for various tracking and reporting functions, the end result is both **money and data saved** on your network.

Since these updates are done from the Cloud, they're pushed to multiple **Peplink/Pepwave** devices quickly and easily.



InControl 2 - Low Data Usage Mode Peplink

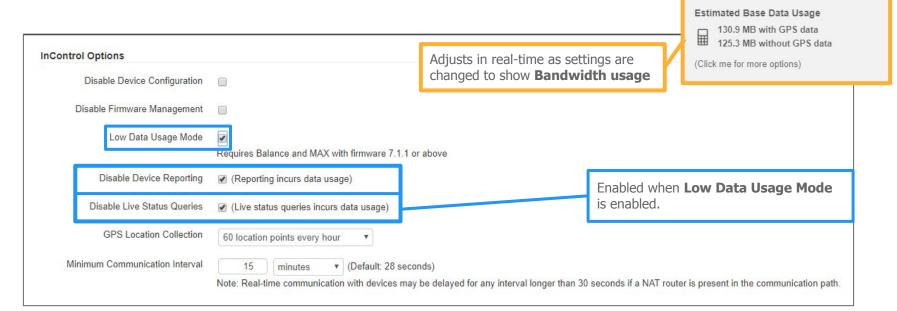
Configuration



InControl 2 - Low Data Usage Mode peplink



Overview



InControl 2 - Low Data Usage Mode peplink



InControl Options

Disable Device Configuration

Disable Firmware Management

Low Data Usage Mode

Disable Device Reporting

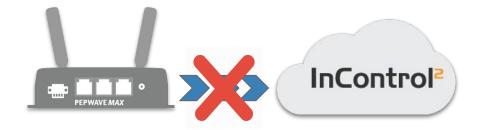
Disable Live Status Queries

GPS Location Collection

Minimum Communication Interval

Disable Device Reporting -

- Stops devices from posting reporting data to **InControl 2**.
 - Enabled by default when you turn on Low Data Usage Mode
 - Reports, such as device, Wi-Fi, bandwidth, cellular reports, etc., will be unavailable.



InControl 2 - Low Data Usage Mode Peplink

InControl Options

Disable Device Configuration

Disable Firmware Management

Low Data Usage Mode

Disable Device Reporting

Disable Live Status Queries

GPS Location Collection

Minimum Communication Interval

Disable Live Status Queries -

- Stops devices from reporting Live status updates (e.g. throughput, WAN state, etc.), making them unavailable. However device online status is unaffected
 - Enabled by default when you turn on Low Data Usage Mode







InControl 2 - Low Data Usage Mode peplink

InControl Options

Disable Device Configuration

Disable Firmware Management

Low Data Usage Mode

Disable Device Reporting

Disable Live Status Queries

GPS Location Collection

Minimum Communication Interval

GPS Location Collection -

- Determine the number of times that InControl 2 will query a unit for GPS information
 - 30 location points per minute (default setting)
 - 60 location points per every hour
 - Default setting when Low Data Usage Mode is enabled
 - 1 location point every hour
 - Disabled



InControl 2 - Low Data Usage Mode peplink

InControl Options

Disable Device Configuration

Disable Firmware Management

Low Data Usage Mode

Disable Device Reporting

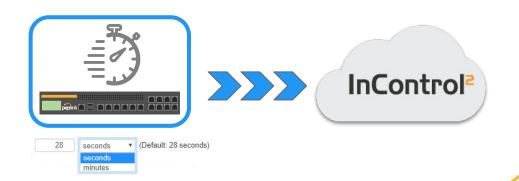
Disable Live Status Queries

GPS Location Collection

Minimum Communication Interval

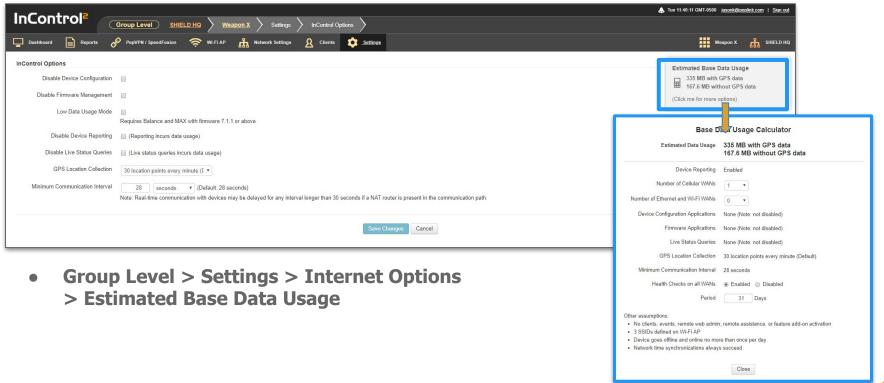
Minimum Communication Interval -

- Determine the number of times that a device will "call home to InControl 2 (Default: 28 seconds)
 - Note: Real-time communication with devices may be delayed for any interval longer than 30 seconds if a NAT router is present in the communication path.
 - Customizable/manual entry



InControl 2 - Low Data Usage Mode Peplink

Help Calculator tool



InControl 2 - Help Calculator Tool



Overview

B with GPS data MB without GPS data
v v
T
lote: not disabled)
lote: not disabled)
Note: not disabled)
ion points every minute (Default)
nds
oled Obisabled
1 Days
assistance, or feature add-on activation ace per day
lose

Help Tool to determine data usage

- Doesn't change settings
 - Used to plan out things before configuration
- Very Customizable







PCE Boot Camp 2018

Tech Concepts: InControl 2 - SIM Pooling



Overview

SIM Pooling allows you to define multiple **SIM**s into a pool and apply a bandwidth quota to that grouping. SIM Pooling can be setup on both the Organization or Group level.

Once the defined limit is exceeded, an email alert is sent.

Requirement: Current Firmware





Configuration

To create a new SIM Pool, note the **IMSI number** from each SIM in the Pool. This is found under **Device Details** in **InControl 2**.





Configuration

From the **Organization** or **Group** Level:
Go to **Reports** > **SIM Pool Bandwidth Usage**

Organization

Group

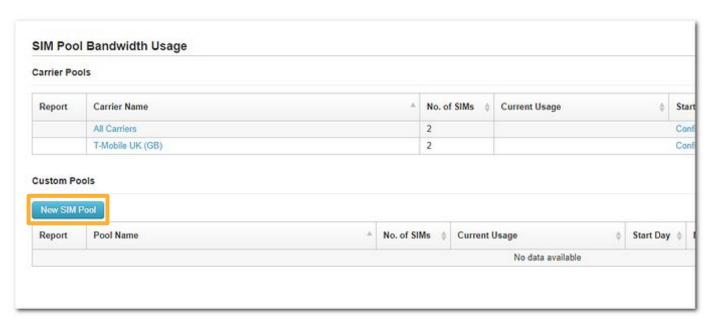




Configuration

Default SIM carrier pools for All Carriers and Individual Carriers are here -

To add a custom SIM pool, click New SIM Pool

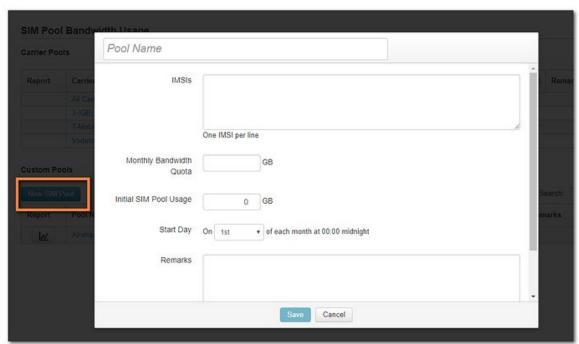




peplink

Configuration

2) Fill in the applicable information for the new Pool







PCE Boot Camp 2018

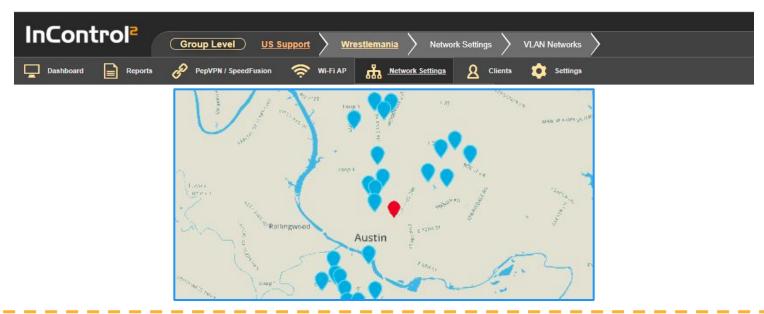
Tech Concepts: InControl 2 - GPS Functionality

InControl 2 - GPS



Cloud based Monitoring and Management

InControl 2 provides full-fleet device management when used in combination with our vehicle-mounted, GPS—enabled devices, such as the MAX HD2 and BR1. Track unit location using our interactive maps and monitor vehicle speed, cellular coverage, and traffic conditions.

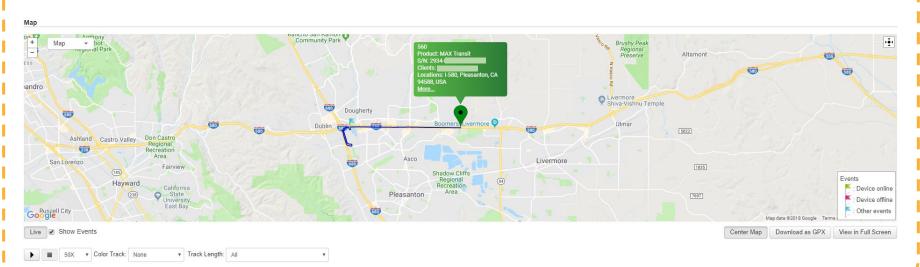


InControl 2 - GPS

peplink

Cloud based Monitoring and Management

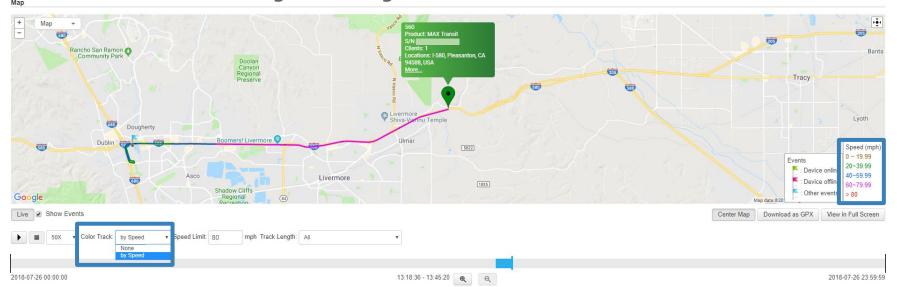
- Group Level Dashboard > Click on applicable unit icon
 - "More" option will link to Device Level Dashboard
- Playback historical route information or review in real-time
- Download as .GPX file for 3rd party app usage



InControl 2 - GPS



Cloud based Monitoring and Management

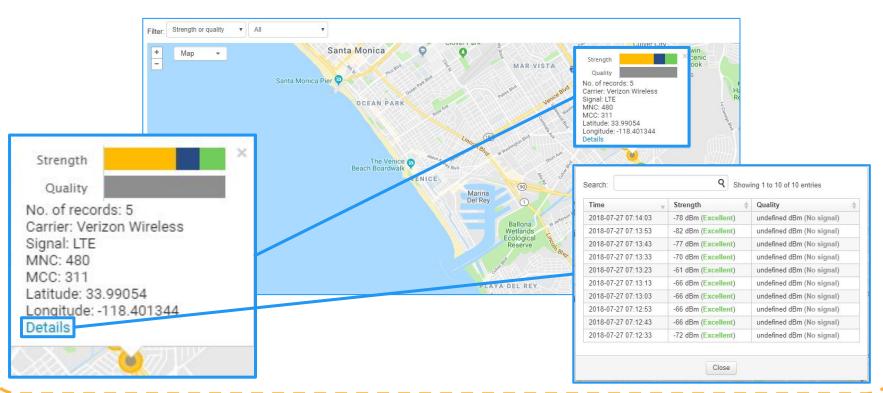


Track vehicle speed along GPS route

- Change "Color Track" to "by Speed"
- Mph is color coded for easy reference

InControl 2 GPS - Cellular coverage Peplink

Route Based cell signal strength information







PCE Boot Camp 2018

Tech Concepts: InControl 2 - GPS Functionality: Geo-Fencing

InControl 2 - Geo-fencing



Location based event triggers

Geo-fencing: **InControl 2** allows you to define an area by circle or outline a path on a map; when a device crosses that area, **InControl 2** can trigger an action item

Requirements:

- GPS enabled **Peplink**
 - O HD or BR series
- Current firmware installed
- Active **InControl 2** account

NOTE: A Geo-Fence can be applied to all units in a Group or selectively via Tags assigned at the Device Level



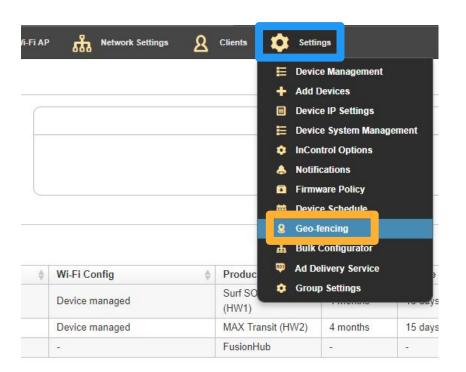
InControl 2 - Geo-fencing

peplink

Configuration

From the **Group Level**:

- Settings
 - Geo-Fencing



InControl 2: Geo-Fencing

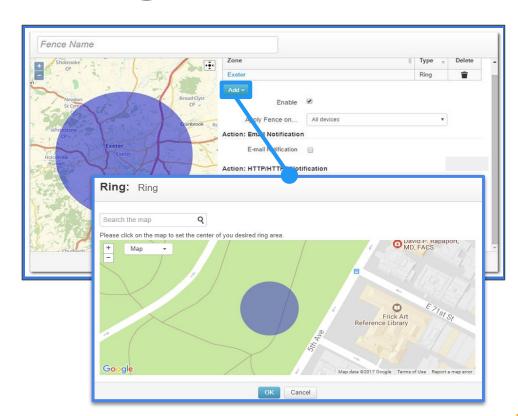
peplink

Option: Ring

RING: Manually define an area on the map to fence

Options:

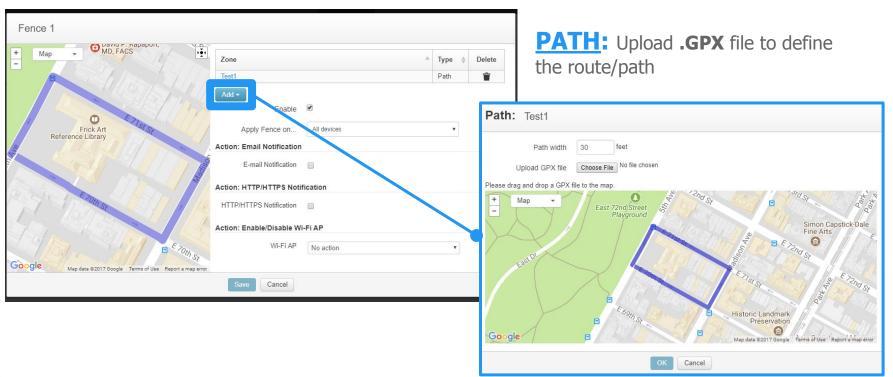
- 1. Drawing Tool in InControl 2
- 2. **NEW!** Upload a .CSV file with fence information
 - <u>Fence info needed</u>: name, latitude, longitude and radius (in meters)



InControl 2: Geo-fencing

peplink

Option: Path



InControl 2: Geo-fencing



Triggered Events

When a GPS-enabled Peplink leaves a Geo-fenced area, these actions can trigger:

- **Email** notification
- **HTTP/HTTPS** notification
- **Enable/Disable** the built in Wi-FI AP
- **GeoSplitting** adding a temporary Tag when crossing into a GeoFence and have it removed upon leaving. This makes Tag enabled actions keyed to a physical location







PCE Boot Camp 2018

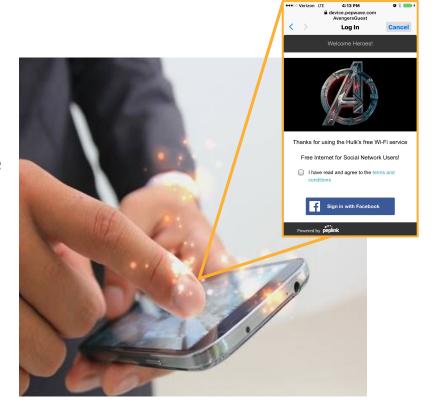
Tech Concepts: InControl 2 - Wi-Fi Solutions

Wi-Fi Configuration: Captive Portal

Customize and set up your network's Wi-Fi Captive Portal however you like!

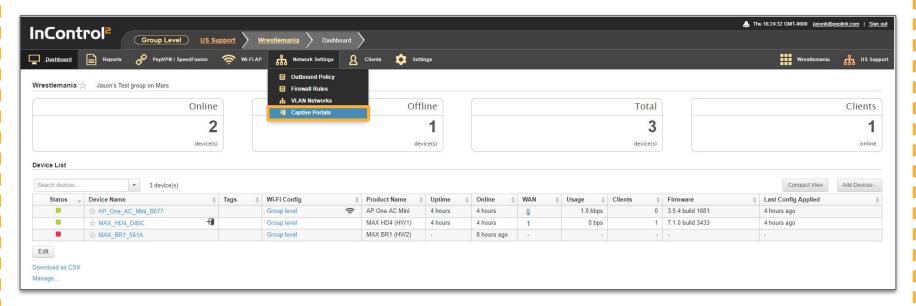
- Multiple Authentication methods
 - Multiple methods can be active at once
- Custom Graphics
- Custom Text
 - Custom Terms and Conditions.





Wi-Fi Configuration: Captive Portal

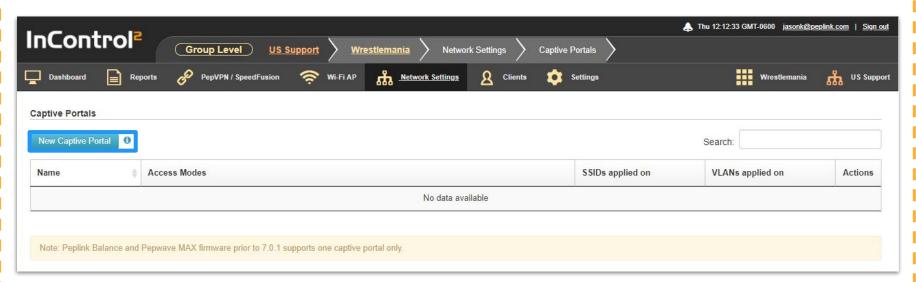




Group Level > Network Settings > Captive Portals

peplink

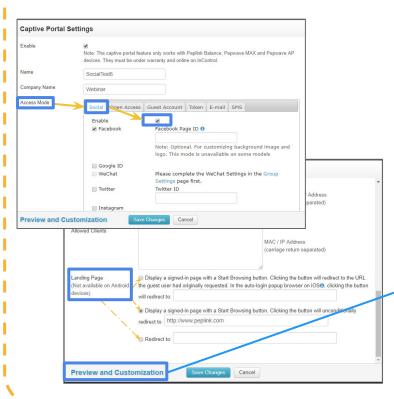
Wi-Fi Configuration: Captive Portal



Click New Captive Portal

Wi-Fi Configuration: Captive Portal





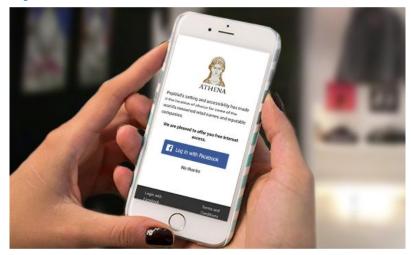
Basic Settings		â S	Splash Screen Signed-in Screen Signed-out Screen
Language	English 🗢		
Default Language	Auto detect ▼		
Logo	Drop image here to upload (or Click)	100	Welcome!
_	Note: Maximum size: 512 kB. Supported formats: PNG, JPEG and Maximum width: 460px		
Background Color	#FFFFFF		peplink
Background Image	Drop image here to upload (or Click)		Thanks for using the free WI-FI service Free Internet for Social Network Users!
Splash Screen	Note: Maximum size: 1 MB. Supported formats: JPEG, PNG and	30	I have read and agree to the terms and conditions
Title Text	Welcomel		Sign in with Facebook
Title Text Color	#C3C3C3		Powered by peplink
Header Color	#333333	MA	
Rackeround Color /habind	Done		

Wi-Fi Configuration: Captive Portal (Social Wi-Fi)

peplink

InControl 2 gives you the freedom to decide whether you want to give Facebook Login as a choice and how your visitors stay connected.

Whether it's time-based, usage based- you'll find it here. It's as simple as a few clicks and it's all web-based so you can manage everything no matter where you are.



Log In With:







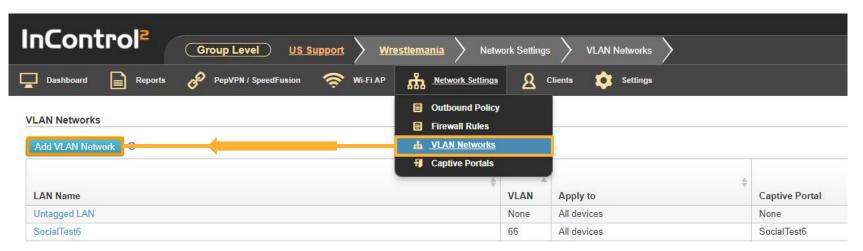




E-Mail

peplink

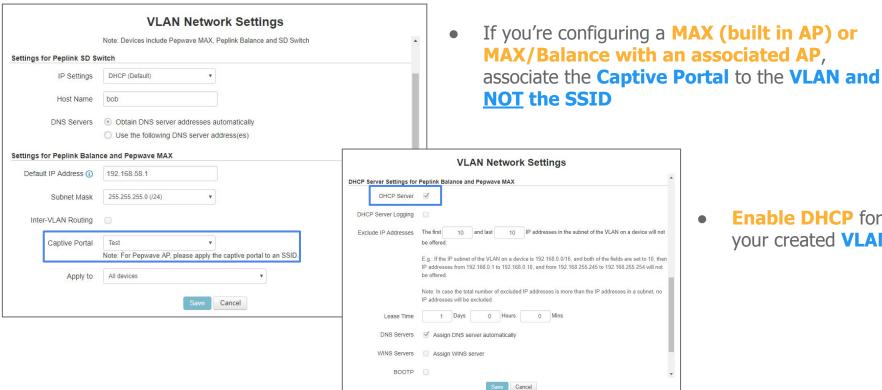
Wi-Fi Configuration - VLAN setup



- Group Level > Network Settings > VLAN Networks > Add VLAN Network
 - Setup the VLAN Name/Tag and subnet info



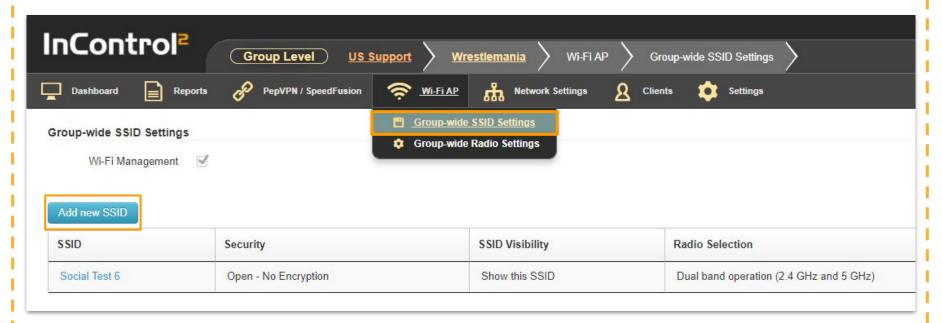
Wi-Fi Configuration - VLAN setup



Enable DHCP for your created **VLAN**

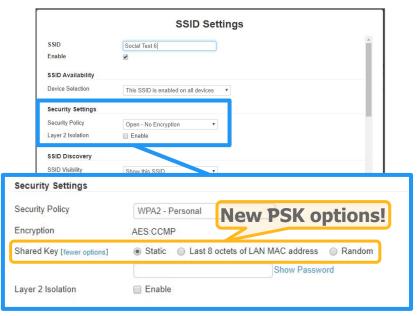
Wi-Fi Configuration - SSID setup



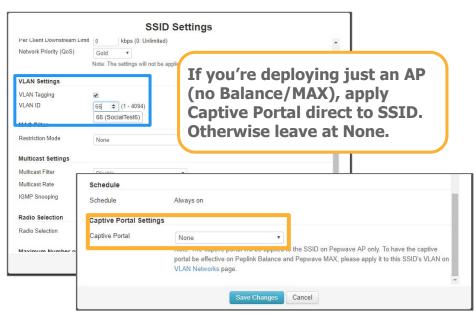


- Group Level > Wi-Fi AP > Group-wide SSID Settings
 - Enable Wi-Fi Management > Add new SSID

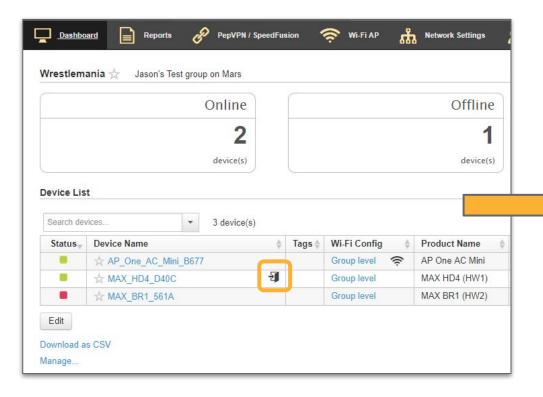
Wi-Fi Configuration - SSID setup







Wi-Fi Configuration - SSID setup

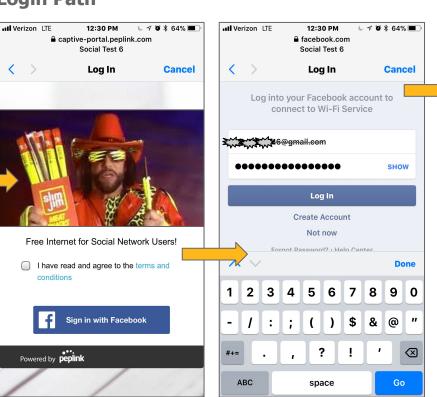




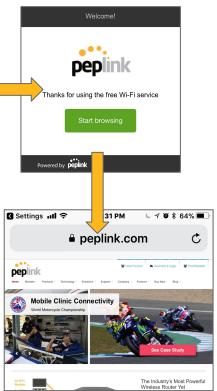


Wi-Fi Configuration - Login Path





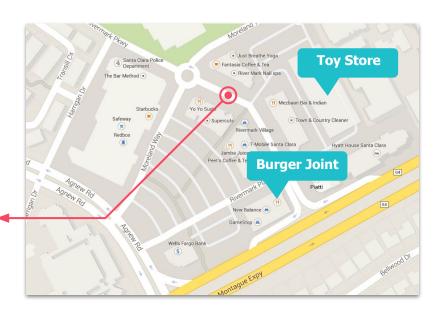




Wi-Fi Configuration - Ad Delivery Service







- Wi-Fi providers can serve targeted ads during the login process.
- Available as an add-on/purchase for InControl 2
- Variety of Ad Campaigns available
 - o Banner Ads
 - Survey
 - Video



Tech Concepts - InControl 2

Q

A device which is not managed under the same organization or not even managed by InControl can now be added to a star and point-to-point topology profile by its site ID?

A TRUE

B FALSE



Tech Concepts - InControl 2

Q

A device which is not managed under the same organization or not even managed by InControl can now be added to a star and point-to-point topology profile by its site ID?

A TRUE

B FALSE

*As of InControl 2 Firmware 2.6.0



Tech Concepts - InControl 2

Q

What is the effective way to configure the Firewall Rules for a group of devices (eg. 100 units), that let you review the rules before applying the settings to the devices?

A

IC2 > Firewall Rules Management

B

IC2 > Device IP Settings

C

IC2 > Bulk Configurator

D

Configure individual devices via IC2 > Remote Web Admin



Tech Concepts - InControl 2

What is the effective way to configure the Firewall Rules for a group of devices (eg. 100 units), that let you review the rules before applying the settings to the devices?

IC2 > Firewall Rules Management

IC2 > Device IP Settings

IC2 > Bulk Configurator

Configure individual device via IC2 > Remote Web Admin



Tech Concepts - InControl 2

What firmware version is required to be installed on the Peplink router to be able to enable "low data usage mode" in InControl?

Firmware 7.0.1 or higher

Firmware 5.4.9 or higher

Firmware 6.2.0 or higher

Firmware 7.1.1 or higher

Firmware 6.3.0 or higher



Tech Concepts - InControl 2

What firmware version is required to be installed on the Peplink router to be able to enable <u>Low Data Usage Mode</u> in InControl?

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Tech Concepts - InControl 2

In which situation is a Captive Portal applied to a SSID instead of a VLAN?

- Always
- B
- When deploying a Captive Portal to Pepwave MAX cellular routers
- When deploying a Captive Portal to Pepwave Access Points only



Tech Concepts - InControl 2

In which situation is a Captive Portal applied to a SSID instead of a VLAN?

Always

B Never

When deploying a Captive Portal to Pepwave MAX cellular routers

When deploying a Captive Portal to Pepwave Access Points only





PCE Boot Camp 2018

Products - Peplink Balance

Balance Family Features



Ethernet focused/Multi-WAN

- 2-13 Ethernet WAN
- **USB** cnnx for Cellular







Set it and Forget it

- Simple Web UI for easy configuration
- **Setup** *Traffic Steering rules, Speedfusion, Firewall policies* and more, **quickly and easily**.
- Enterprise grade and rugged

InControl 2

- Zero-Touch Configuration,
 Monitoring, and Management from the Cloud
- Companion Smart Device app keeps you connected

Balance Family Groups





<u>Common features</u>: 8x Traffic Steering/Outbound Policy algorithms, PepVPN/SpeedFusion, SPI Firewall, Basic Content Filter and more



Tech Concepts - InControl 2

Q

What are the default user ID, password and IP address of a Peplink Balance?

User ID: root Password: pwd IP address: 192.168.1.1

User ID: admin Password: pwd IP address: 192.168.1.100

<u>User ID</u>: admin <u>Password</u>: pwd <u>IP address</u>: 10.10.1.1

<u>User ID</u>: admin <u>Password</u>: pwd <u>IP address</u>: 192.168.1.100

User ID: admin Password: admin IP address: 192.168.1.1

User ID: admin Password: admin IP address: 10.10.1.1



Tech Concepts - InControl 2

Q

What are the default user ID, password and IP address of a Peplink Balance?

A

<u>User ID</u>: root <u>Password</u>: pwd <u>IP address</u>: 192.168.1.1

B

<u>User ID</u>: admin <u>Password</u>: pwd <u>IP address</u>: 192.168.1.100

C

User ID: admin Password: pwd IP address: 10.10.1.1

D

<u>User ID</u>: admin <u>Password</u>: pwd <u>IP address</u>: 192.168.1.100

E

<u>User ID</u>: admin <u>Password</u>: admin <u>IP address</u>: 192.168.1.1

F

<u>User ID</u>: admin <u>Password</u>: admin <u>IP address</u>: 10.10.1.1



Tech Concepts - InControl 2

Q

Which of the following is a benefit of **LAN Bypass**?

A

Save bandwidth.

B

Fault tolerance.

C

Maximize throughput.

D

Improve security.



Tech Concepts - InControl 2

Which of the following is a benefit of <u>LAN Bypass</u>?

Save bandwidth.

Fault tolerance.

Maximize throughput.

Improve security.





PCE Boot Camp 2018

Products - MAX Mobile product line

MAX Mobile Family: Overview



Easy to Integrate

- Cellular Focused either by USB or embedded Cellular Modem with redundant SIM
- Variety of Form Factors (both indoor and out)
- Variety of **Power inputs** based on model
- Multiple additional WAN options available for Load Balancing or aggregation w/SpeedFusion

InControl 2

- Zero-Touch Configuration, Monitoring, and Management from the Cloud
- **Companion Smart Device app** keeps you connected



Fully Featured Router

- SPI Firewall
- Content Filter
- Traffic Steering/Outbound Policy
- SpeedFusion Capable/SD-WAN

MAX Mobile Family: Groups



USB Focused:

USB WAN for compatibility, Wi-Fi AP built in

- Up to 4x USB WAN possible
- Over 250+ USB modems supported

MAX On-the-Go and MAX 700

Transportation Hotspot:

Makes fast, reliable internet for passengers

- Up to 2x LTE-A cell modems available
- Simultaneous Dual Band Wi-Fi AP

MAX Transit and MAX Transit Duo

Business Ready/BR Series:

Small form factor and wide power range for easy integration

- 1x Cell module with redundant SIM
- LTE-A versions available

BR1, BR1 ENT, BR1 Slim, BR1 Mini, BR1 M2M, BR1
Pro, BR1 IP55, BR1 IP67

Heavy Duty/HD Series:

Multi cell modem means horsepower for your network

- 2x Cell module with redundant SIM
- LTE-A versions available

HD2 Mini, HD2, HD4, HD2 IP67, HD4 IP67



Tech Concepts - InControl 2

What is the new feature introduced in the MAX BR1 product line (requires software activation/unlock to access)?

BGP Support

B LAN Interface - support multiple subnets

WAN Smoothing allows sending redundant packets to the same WAN-to-WAN

Drop-In Mode Support

QoS Settings to include SpeedFusion traffic



Tech Concepts - InControl 2

What is the new feature introduced in the MAX BR1 product line (requires software activation/unlock to access)?

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LAN Interface - support multiple subnets

WAN Smoothing allows sending redundant packets to the same WAN-to-WAN

Drop-In Mode Support

QoS Settings to include SpeedFusion traffic



Tech Concepts - InControl 2

Q

Is a WAN connection needed for the MAX device to receive the GPS info?

A YES

B NO



Tech Concepts - InControl 2

Q

Is a WAN connection needed for the Pepwave device to receive the GPS info?

A YES

B NO



Tech Concepts - InControl 2

Normally the MAX HD4 has 2 Ethernet WAN & 4 LTE connections; however, for emergency planning, the customer needs to add 2x wired WANs for Satellite connections. What is the best way to increase WAN ports?

Purchase USB-to-Ethernet Adapter and connect to the USB port.

B Add 2x Balance 20 in front of MAX HD4, cascade to WAN1 & 2, to provide 4 WAN scenario

Purchase the WAN Port Activation License for MAX HD4 to convert LAN 1-3 to WAN 3-5.

Purchase the BPL-ONE-LC-5WAN license to enable LAN 1-3 as WAN 3-5.

Nothing can be done, need 2 units of MAX HD4 to achieve 4 WAN ports requirement.



Tech Concepts - InControl 2

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PCE Boot Camp 2018

Products - FusionHub

FusionHub: Features



Peplink's Virtual SD-WAN appliance

- Deploy Globally in Minutes
- Control your infrastructure
- Eliminate reliance on physical sites

Fully Featured UI

- Split Tunneling/Outbound Policy capable
- Use Public IP to build Tunnel and Port Forwarding

Easy to Integrate

- Variety of FusionHub Instances/sizes available
- Demo version available on site
- Can install on VMware and Cloud Platforms















Tech Concepts - InControl 2

	Which free Fusionhub license(s) can be acquired through InControl 2?
Q	(Choose 2 answers)

- Solo license (1 peer, 100 Mbps throughput)
- Fusionhub Essential (5 peers, 100 Mbps throughput)
- Evaluation license (10 peers, 100 Mbps throughput)
- Fusionhub 1000 (1000 peers, 500Mbps throughput)
- FusionHub Pro (20 peers, 200 Mbps throughput)



Tech Concepts - InControl 2

Which free Fusionhub license can be acquired through InControl? (Choose 2 answers)

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PCE Boot Camp 2018

Pepwave Wi-Fi Solution

Pepwave AP Characteristics



Powerful APs

All Pepwave APs are upgraded to powerful 11ac simultaneous dual band radios.

Multiple Enclosures

A variety of form factors makes it easy to integrate into deployments



InControl 2

Central Monitoring, Management and Configuration options

Device Connector Characteristics



Universal L2 Transparent Wi-Fi Bridge

- Transparently extend a network SSID without adding a IP
- Compatible with any AP with no re-config necessary

Flexible and Tough

Variety of Form Factors

• Both indoor and outdoor versions available







PCE Boot Camp 2018

Pepwave Wi-Fi value add-ons

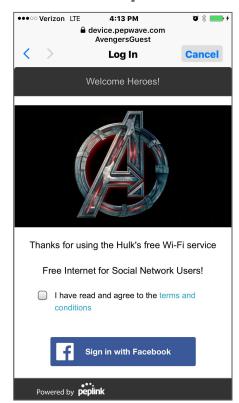
InControl 2 - Captive Portal

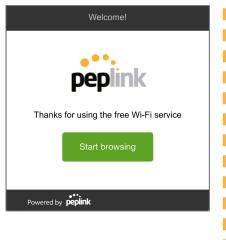
Peplink's hosted Portal page for your guest's Wi-Fi experience



Customize and set up your network's **Wi-Fi Captive Portal** however you like!

- Multiple Authentication methods
 - Multiple methods can be active
- Custom Graphics
- Custom Text
 - Custom T&C.





Ad Delivery Service

Monetize Wi-Fi Access



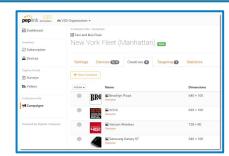
- **Carousel** watch 10 seconds before connecting
- <u>Video</u> watch before connecting
- Survey answer questions before connecting
 Multiple versions



Functionality

- <u>Insights</u> gathers customer metric information for further review
- Location Based Ads Choose ads to play at specific locations
- <u>Campaigns</u> Easily control ad's importance, set start and end dates, and target impressions and/or clicks.





Easy to Manage

Manage **all your campaigns**, across multiple devices, from a **single browser window**. ADS' simple user interface makes creating new campaigns a snap. Plus, you can view all your aggregated reports in one place.





PCE Boot Camp 2018

Pepwave Wi-Fi Solution diagnostics

Pepwave AirProbe Characteristics



Network Testing

Perform automated and scheduled tests for bandwidth, ping, upload speed, download speed, and application level

Notifications

Receive alerts by email if the signal strength is too weak or if a Wifi channel is over-utilized.

Diagnostics

Easily see Wifi utilization, channel utilization, packet distribution, and signal strength for each Wi-Fi device.



Pepwave AirProbe WorkFlow





1 Collect: AirProbes collect Wi-Fi performance information from each site.

Playback: Review aggregated reports as well as performance info for any site, at any time.



Tech Concepts - InControl 2

What is a directional Wi-Fi antenna?

An antenna typically used to extend the range of a Wi-Fi network into hard-to-reach corners of buildings or in other specific situations where 360-degree coverage is not needed.

An antenna which supports connections from multiple directions and is commonly used on Wi-Fi routers.

All of the above



Tech Concepts - InControl 2

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An antenna which supports connections from multiple directions and is commonly used on Wi-Fi routers.

All of the above



Tech Concepts - InControl 2

Q

How many SSIDs does the AP One Rugged support

A

B 2

(C) 4

D 8

E 16



Tech Concepts - InControl 2

Q

How many SSIDs does the AP One Rugged support

A

1

B

2

C

4

(D

8

E

16





PEPXIM Peplink's <u>IoT</u> Solution

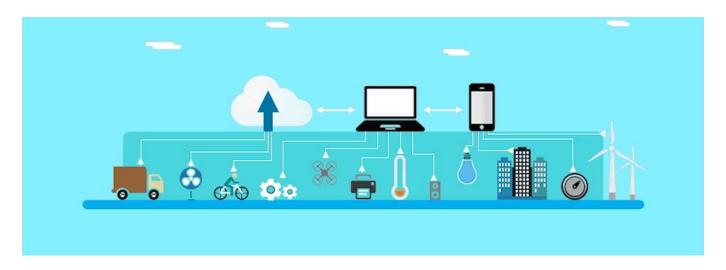
PEPXIM - Overview



PEPXIM - Peplink Extended to Internet Machines

By 2020, Gartner predicts there will 20 BILLION connected **Internet-of-Things** devices. Sensing the opportunity, **Peplink** is overwhelmingly proud to introduce our new IoT-focused product brand, **PEPXIM**.

The **PEPXIM Mission Statement** is to simplify management and installation of IoT products and/or solve business problems using IoT technology.



PEPXIM - Overview



PEPXIM products

HR	Smart Reader with Time and Attendance App	

HR made simple, for both Management and Staff



Comprehensive, Cloud-Based GPS Tracking



Cloud-Based, Easy-to-use Digital Signage Solution



Easy Remote Reboots using the IoT Cloud



Consistent power for your vehicular network

Peplink: SD-Switch

SD (Software Defined) Peplink PoE Switch





- 850W Power Budget
 - Output of the output of the
- Unify VLAN config across network
- Multiple sizes available
 - 8/24/48 port versions



48-Ports

8-Ports



Tech Concepts - InControl 2

What is the output power for the SD-PMU? **12V 24V** 48V **52V**



Tech Concepts - InControl 2

What is the output power for the SD-PMU? **12V 24V** 48V **52V**



